

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS -QUARTER 3 2017-18**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3664401	195229	3447265	168332	11960196	574392	10503040	505763
2	Corporate Agents-Banks	214302	10495	258320	14510	875302	39306	861422	47747
3	Corporate Agents -Others	22324	1931	7441	1767	57605	6471	27038	5959
4	Brokers	368625	120963	205146	128411	982667	307191	532861	294260
5	Micro Agents	146	6	36	2	464	18	158	10
6	Direct Business	209441	92411	382112	65201	1012298	261576	1126712	285656
	<b>Total (A)</b>	<b>4479239</b>	<b>421034</b>	<b>4300320</b>	<b>378224</b>	<b>14888532</b>	<b>1188954</b>	<b>13051231</b>	<b>1139395</b>
1	Referral (B)	0	0	0	0	0	0	0	0
	Others	209943	15280	0	0	213123	15327	0	0
	<b>Grand Total</b>	<b>4689182</b>	<b>436314</b>	<b>4300320</b>	<b>378224</b>	<b>15101655</b>	<b>1204281</b>	<b>13051231</b>	<b>1139395</b>

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold